

<<简明国际贸易实务>>

图书基本信息

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内容概要

本教材结合国际商会最新的“UCP 600”和当前国际贸易的最新发展趋势，以国际贸易买卖合同为主线，在逼真的商务英语环境中，详细介绍国际商务谈判程序及合同的履行，国际货物买卖中的品质、数量和包装条款，国际贸易术语、价格和支付，国际货物运输和保险，国际贸易中的索赔、不可抗力和仲裁，以及国际贸易方式等。

在结构安排上，除核心内容外，还在每章设学习要点、习题和案例分析，并在书后附术语列表，以便学生更好地掌握和巩固所学知识。

本教材既适用于国际贸易、国际商务及相关专业的本科学生学习，也适合于从事国际商务工作的相关人员作为工作参考。

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章节摘录

The CISG is one of the most successful international conventions, due to no small part to its flexibility in allowing Contracting States the option of taking exception to specified articles. This flexibility was instrumental in convincing states with disparate legal traditions to subscribe to an otherwise uniform code. A key point of controversy had to do with whether or not a contract requires a written memorial to be binding. In former Communist countries, contracts were not valid unless written. However in most Western nations oral contracts are accepted. Western nations thus had no objection to signing, and many formerly Communist nations exercised their ability to exclude those articles relating to oral contracts, enabling them to sign as well. (3) The Uniform Customs and Practice for Documentary Credits The Uniform Customs and Practice for Documentary Credits (UCP) is a set of rules on the issuance and use of letters of credit. The UCP is utilized by bankers and commercial parties in more than 175 countries. Some 11% - 15% of international trade utilizes letters of credit, totaling more than a trillion dollars (US) per annum. Historically, the commercial parties, particularly banks, have developed the techniques and methods for handling letters of credit in international trade finance. This practice has been standardized by the ICC by publishing the UCP in 1933 and subsequently updating it throughout the years. The ICC has developed and molded the UCP by regular revisions, the current version being the UCP 600. The result is the most successful international attempt at unifying rules ever, as the UCP has substantially universal effect. The latest revision of UCP is the sixth revision of the rules since they were first promulgated in 1933. It is the fruit of more than three years of work by the ICC's Commission on Banking Technique and Practice. The latest version, called the UCP 600, formally commenced on 1 July 2007. UCP 600 is a set of rules that apply to any documentary credit when the text of the credit expressly indicates that it is subject to these rules. They are binding on all parties to the credit unless expressly modified or excluded by the credit.

Note that UCP 600 does not automatically apply to a credit if the credit is silent about which set of rules it is subject to. A credit issued by SWIFT MT 700 is no longer subject by default to the current UCP- it has to be indicated in field 40E, which is designated for specifying the "applicable rules".

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