

<<我能行>>

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前言

I already know a lot about you, but I would never claim to be a mind reader, a fortune teller, or a guru. You are either in a bookstore, in a library, at home, or in one of my seminars, reading this right now. Maybe a friend loaned you this book to read. I know you are either an ambitious person, or you want to know how to fulfill your ambitions. In either case, you desire to be successful, or to be more successful. Am I right ?

Again, I'm not a mind reader or fortune teller, I could be totally wrong. Anyway, what I can tell you for sure is that by reading this book, if you are not already successful, you will learn how to be successful not only in business, but in life in general. If you already consider yourself to be achieving a certain measure of success, then you will become even more successful. I've spent over 30 years of studying the world's most successful people, and now I have decided to share their qualities and "secrets" with you. All this material you are about to embark on has been tried, tested, and proven to provide you with the success of your dreams.

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内容概要

This book is focused on explaining the qualities that the most successful people share. By learning about these qualities, you'll know which qualities you'll need to begin releasing within yourself. Remember, everyone already has these qualities, but they are either kept hidden inside of us, or not being used effectively. This book will show you how to unleash and effectively use what you already have, to your fullest potential.

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作者简介

作者：(美国)波特(Rick Potter) Rick Potter, a permanent resident of China since February of 2008, was born and raised in California, U.S.A. At the age of twenty, Rick acquired his first investment, an advertising business, which had been poorly operated and managed. Rick renamed it, and managed it back to life, making it one of the most successful advertising companies in Southern California. Finding his niche, Rick began acquiring, and starting other businesses, all of which became successful. Throughout his life, Rick has owned nearly twenty companies of various sorts. The word quickly spread, and Rick became a consultant for various business owners in the town he lived in. Soon after, Rick became a highly sought after speaker and writer of success and motivational material. He has also been a member of the Ethic's Committee, and in the top 5% in the world for one of his businesses, a Real Estate Investment Company. Having been to many countries around the world, Rick tries to remain active, enjoying all sporting activities including sailing; scuba diving; rock climbing; basketball; golf; and much more. Rick played semi-professional baseball, and is a Certified Dive Master with the National Association of Underwater Instructors. Since being in China, Rick Potter has spoken to students and business people in Hunan; Guangxi; and Guangdong, with many more provinces currently in the works. Rick is currently the principal for Dahua Training Centre, in Huizhou, and has written articles for various publications, including Huizhou Commerce.

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章节摘录

I went to college and majored in psychology, but something along the way made me change my mind. I went to law school to become a lawyer like my father, but realized I didn't want to follow in my father's footsteps either. I experimented with different professions before I finally decided what it was I wanted to do. As I said, this is normal and is part of the growing-up phase. I didn't learn anything about goal setting until years later. All my thoughts of success were just dreams that I hoped would come true someday. In my experience, I've determined that most people tend to change their minds while going to a university. It is the university atmosphere in which people experience the most growth and changes in their maturity levels. I've met several university students, not only here in China but in America as well, who are still confused about what they want to do in life. They started their university life with a specific goal in mind, but after two or three years, they decided that their original goal wasn't really what they wanted anymore. They would say to me, "Rick, I'm very confused and don't know what I want to do with my life anymore. I feel like I've wasted so much time already. "

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编辑推荐

《我能行》：Why are some people more successful than others?What qualities do successful people have?Can anyone achieve success?The Book that is improving lives!Begin you Journey Today!Live a Happier and More Successful Life!

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