

<<外贸英语口语随身听>>

图书基本信息

书名：<<外贸英语口语随身听>>

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内容概要

本书是商务外语口语随身听系列丛书之一，配有课文、录音及配套字幕。

此书主要供在校大中专学生及相关行业社会人士随身自学，内容精简实用。

全书共分12个单元，每个单元包括Model Dialogues、Sample Sentences、Guiding Information三大部分。

Model Dialogues通过设计不同的场景，让读者熟悉与此话题相关的基本内容，然后通过Sample Sentences让读者进一步拓展相关的表达方法。

Guiding Information是与每个单元话题相关的业务知识，方便读者参考使用。

书籍目录

Unit 1 Establishing Business Relations Dialogue A At the Fair Dialogue B At the Airport
Unit 2 Business Visiting Dialogue A Visiting the Company Dialogue B Visiting the Factory
Unit 3 Enquiries Dialogue A An Enquiry from a New Customer Dialogue B An Enquiry from an Old Customer
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Unit 5 Counteroffers Dialogue A Declining a Counteroffer Dialogue B Accepting a Counteroffer
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Unit 7 Shipment Dialogue A Packing Arrangements Dialogue B Shipping Advice
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章节摘录

How much shall we pay for this coverage? The rate varies according to the fragility of the goods. Here is a rate list. Thank you. So, shall we mention specifically in the insurance policy that the Risk of Breakage is included? Yes, we need to. Breakage Risk is an additional risk and should be covered separately. OK. Am I right in understanding that in this case, any breakage of our shipment will be compensated by the underwriters?

Im afraid not. Underwriters usually regard the breakage as inherent vice of, say, porcelain. That means porcelain itself is liable to be broken, and even with careful handling, breakage can hardly be avoided. So underwriters wont bear the responsibility to pay for breakage only if the damage exceeds the scope of franchise. Franchise? Whats for? Its like getting free of liability to compensate. Im not sure about the exact franchise rate for porcelain. Take 5% as an example, the insurance company wont compensate for any breakage if less than 5% of the entire shipment is found broken. [think ! got your points. If it happens, buyers have to bear the loss then.

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